

Reference Number: FOI202324/545
From: Commercial
Date: 04 March 2024
Subject: Use of MFDs (Multifunctional Devices) and Managed Print Services

Q1 The name of the current supplier

A1 [Konica Minolta](#)

Q2 The brand of the equipment provided by the current supplier

A2 [Konica Minolta](#)

Q3 The name of any print management software used (For example, uniFLOW, Equitrac, PaperCut)

A3 [Safequeue](#)

Q4 Was there a competitive process or was a "Direct Award" made?

A4 [Direct Award](#)

Q5 Please state the internal "contract ID reference" for this contract

A5 [RM6174 Lot 2](#)

Q6 The preferred route to market for managed print services. For example, framework, OJEU.
i. If route to market is a framework, please state which. For example, CCS, HTE, LPP.

A6 [Framework](#)
i. [Crown Commercial Services](#)

Q7 When is the estimated timeframe that the next tender competition will commence?

A7 [Quarter two in 2028.](#)

Q8 The start date for the existing contract arrangements (if available)

A8 [01/07/2023](#)

Q9 The end date for the existing contract
i. Also, please confirm any extension options on the contract
ii. Also, please confirm if any/all extension options are to be taken

A9 [30/06/2028](#)
i. [No extension options specified.](#)
ii. [Not applicable- as per A9 i.](#)

Q10 The number of MFDs (Multifunctional Devices) in (each) contract

A10 38

Q11 Please state the number of “unmanaged” desktop printers (excluding label printers)
i. What brand(s) are these?

A11 Two
i. HP

Q12 Please state the number of “label” printers (example brand “ZEBRA”)
i. If you have label printers, are these managed or unmanaged?
ii. If these are managed, until what date?

A12 11- Zebra HC100 and Zebra ZD510.
i. They are all unmanaged.
ii. Not applicable- as per A12 i.

Q13 Will the procurement exercise be conducted by a Procurement Hub, and if so, which one?

A13 Currently there is no regional procurement relating to managed print. If there was and timing aligned with our contract renewals, then the Trust would take part.

Q14 Can you confirm if there are any plans to conduct a collaborative tender exercise with other Trusts? If so, which Trusts may be involved?

A14 Not at this time.