

**Reference Number:** FOI/2019/259  
**From:** Private Individual  
**Date:** 28 June 2019  
**Subject:** Agency & Bank - financial year 18/19

- Q1
- Do you have a master vendor or neutral vendor arrangement in place for sourcing agency staff? If so, please state which arrangement is in place
  - Please state the name of the appointed supplier for the above arrangement
  - Please state the start date of the contract with this supplier
  - Please state the end date of the contract with this supplier
  - Annual cost of your supplier in 18/19?
- Q2
- Please state the organisations total expenditure on agency (non-contract) staff for the financial year 18/19 (April 2018 - March 2019). Split by the following staffing groups
  - Please state the name of the framework(s) you source your agency staff under, for each of the following staffing groups
- Q3
- Does the organisation use a third party to provide a Direct Engagement/Outsourced Employment Solution? (This is where the NHS organisation sources agency staff via a recruitment agency but hold a direct contract between the organisation and the worker - there is often VAT savings associated to this employment model)
  - Please state the name of the Direct Engagement/Outsourced Employment supplier (e.g 247Time/Allocate, PlusUs, Retinue, Liaison etc.)
  - Please state all staffing groups that are managed via your direct engagement provider; for example; Medical, Admin, Scientific staff
  - Please state the start date of the contract with the DE supplier
  - Please state the end date of the contract with the DE supplier
  - What was the annual cost to the organisation for the provision of the direct engagement service in 18/19?
  - Did the organisation procure these services via a framework? If so, please provide the full name of the framework
- Q4
- Please state the organisations total expenditure on internal bank staff for the financial year 18/19 (April 2018 - March 2019). Split by the following staffing groups
- Q5
- Please state the name of the technology provider used to manage the supply of your medical bank staff, inclusive of any outsourced or managed arrangements (i.e. NHSP, Patchwork, Allocate, Liaison, PlusUs, Locum's Nest etc., please state if in-house)
  - Please state the start date of the contract with your medical bank provider
  - Please state the end date of the contract with your medical bank provider
  - What was the annual cost to the organisations for the provision of bank provider services/software in 18/19
  - Did the organisation procure these services via a framework? If so, please provide the full name of the framework

A1-5 [See attached document – FOI2019259 - Agency & Bank 1819](#)

[2a. Total Agency costs for 18.19 – breakdown as recorded by the Trust:](#)

<b>Staff Group</b>	<b>Agency £000's</b>
Consultants	
Junior Medical	<b>309</b>
Nursing	<b>131</b>
Scientific	<b>603</b>
Non Clinical Staff	<b>385</b>
<b>Total</b>	<b>1,427</b>

4. Total Bank costs for 18.19 – breakdown as recorded by the Trust:

<b>Staff Group</b>	<b>Bank £000's</b>
Consultants	<b>76</b>
Junior Medical	<b>0</b>
Nursing	<b>1,471</b>
Scientific	<b>8</b>
Other Clinical (Non-Qualified Nursing)	<b>336</b>
Support Staff	<b>-237</b>
Non Clinical Staff	<b>215</b>
<b>Total</b>	<b>2,343</b>

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ies of which roles are including in each staffing group, please see the notes section at the bottom

Sourced Staffing Arrangements	Response
1a. Do you have a <b>master vendor</b> or <b>neutral vendor</b> arrangement in place for sourcing agency staff? If so, please state which arrangement is in place	No
1b. Please state the name of the appointed supplier for the above arrangement	Information not held - not applicable as per 1a.
1c. Please state the start date of the contract with this supplier	
1d. Please state the end date of the contract with this supplier	
1e. Annual cost of your supplier in 18/19?	

Agency Spend and Supply	Total	Ambulance Staff	Administration and Estates Staff	Medical & Dental	Nursing & Healthcare Assistants (HCAs)	Scientific, Therapeutic and Technical Staff (STT) inclusive of AHPs	Healthcare Science
2a. Please state the organisations total expenditure on agency (non-contract) staff for the financial year 18/19 (April 2018 - March 2019). Split by the following staffing groups	£1,427,000	NA	See table in cover letter				
2b. Please state the name of the framework(s) you source your agency staff under, for each of the following staffing groups	-	NA	None	H.T.E.	H.T.E.	H.T.E.	H.T.E.

Direct Engagement	Response
3a. Does the organisation use a third party to provide a Direct Engagement/Outsourced Employment Solution? (This is where the NHS organisation sources agency staff via a recruitment agency but hold a direct contract between the organisation and the worker - there is often VAT savings associated to this employment model)	Yes
3b. Please state the name of the Direct Engagement/Outsourced Employment supplier (e.g 247Time/Allocate, PlusUs, Retinae, Liaison etc.)	Plus Us
3c. Please state <b>all</b> staffing groups that are managed via your direct engagement provider; for example; Medical, Admin, Scientific staff	AHP & Medics
3d. Please state the start date of the contract with the DE supplier	Sep 18
3e. Please state the end date of the contract with the DE supplier	31/03/2020
3f. What was the annual cost to the organisation for the provision of the direct engagement service in 18/19?	£379k
3g. Did the organisation procure these services via a framework? If so, please provide the full name of the framework	Yes, Health Trust Europe; Total Workforce Solutions – Lot 5 Direct Engagement

Internal Bank Spend	Total	Ambulance Staff	Administration and Estates Staff	Medical & Dental	Nursing & Healthcare Assistants (HCAs)	Scientific, Therapeutic and Technical Staff (STT) inclusive of AHPs	Healthcare Science
4. Please state the organisations total expenditure on internal bank staff for the financial year 18/19 (April 2018 - March 2019). Split by the following staffing groups	£2,343, 000	NA	See table in cover letter				

Medical Bank Supplier	Response
5a. Please state the name of the technology provider used to manage the supply of your <b>medical</b> bank staff, inclusive of any outsourced or managed arrangements (i.e. NISP, Patchwork, Allocate, Liaison, PlusUs, Locum's Nest etc., please state if in-house)	Allocate. Its not just a Medical bank provider it is a Bank & Agency management system for the Whole Trust
5b. Please state the start date of the contract with your medical bank provider	Apr 15
5c. Please state the end date of the contract with your medical bank provider	Sep 20
5d. What was the annual cost to the organisations for the provision of bank provider services/software in 18/19	£18,198
5e. Did the organisation procure these services via a framework? If so, please provide the full name of the framework	None

**Notes**  
 group includes both registered ambulance staff and support to registered ambulance staff  
 1 includes managers and senior managers, clerical and administrative staff, maintenance and works staff etc.  
 2 those who need to be medically qualified to carry out their role and therefore requires GMC or GDC registration  
 includes in Nursing and HCA staff include midwives, health visitors and nursing associates  
 3 in ST&T (AHPs) staffing group include consultant therapists, scientific officers and technicians etc.  
 science staffing group include consultant healthcare scientists, managers and healthcare science practitioners etc.