

**Reference Number:** FOI/2019/226  
**From:** Other  
**Date:** 03 June 2019  
**Subject:** Overseas visitors cost and cost recovery 2018-19

**Q1** How much money have overseas visitors managers (OVMs) at the Trust recouped from overseas visitors in the financial years 2017-18 and 2018-19?

**A1** 17/18 is £55,656.00  
18/19 is £42,317.29

**Q2** How much was invoiced to overseas visitors in the financial years 2017-18 and 2018-19?

**A2** 17/18 is £55,656.00  
18/19 is £60,282.52

**Please note that due to timing of invoices paid, which can overlap the year end, the figures in A1 and A2 cannot be directly compared. Invoices raised at the end of March would only be payable in April of the following financial year and these payments are not included in your question.**

**Q3** I would also like to know how much the administration or OVM team has cost the Trust in the financial years 2017-18 and 2018-19

**A3** Information not held - the Trust does not have a dedicated OVM team.  
In 18/19 a private patient/overseas visitor manager was appointed at a Band 7